

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 01681 131115Z
ACTION COME-00

INFO OCT-01 NEA-11 ISO-00 EB-08 DOE-15 SOE-02 /037 W
-----039706 131230Z /64

R 130942Z JUN 78
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 7992

UNCLAS ABU DHABI 1681

E O 11652: NA
TAGS: BENC, BEXP, ENRG, TC
SUBJ: UPPER ZAKIM PIPE CONTRACTS

REF: ABU DHABI 1625/1626/1627

1. POST UNDERSTANDS US STEEL DECLINED TO BID FOR LARGE QUANTITIES OF PIPE (DIAMETERS, SPECIFICATIONS, AND LENGTHS, UNKNOWN) TO CFP TOTAL FOR UPPER ZAKUM. POST HAS ALERTED USS TO WATER AND SEWERAGE PIPE TENDERS REPORTED IN REFTELS AND SUGGESTS THAT THESE BE BROUGHT TO THE ATTENTION OF OTHER ROLLING MILLS AS WELL.

2. WE ALSO SUGGEST THAT USDOC BRING THIS MISSED OPPORTUNITY TO THE ATTENTION OF SCOTT DRINKER, VICE PRESIDENT FOR INTERNATIONAL SALES, US STEEL, PITTSBURGH, PENNSYLVANIA. US STEEL SENT ITS LONDON REPRESENTATIVE TO ABU DHABI SEVERAL MONTHS AGO AND HE SAID US STEEL WAS TRYING TO PENETRATE THIS MARKET. WE WERE SURPRISED TO LEARN THAT THE BIGGEST STEEL COMPANY IN THE US DECLINED TO BID TO THE LARGEST CUSTOMER IN THE UAE.
DICKMAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONTRACTS, PIPELINES
Control Number: n/a
Copy: SINGLE
Draft Date: 13 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ABUDH01681
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780246-0851
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0136d18a-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Page Count: 1
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Previous Handling Restrictions: n/a
Reference: 78 ABU DHABI 1625
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Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
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Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2382151
Secure: OPEN
Status: NATIVE
Subject: UPPER ZAKIM PIPE CONTRACTS
TAGS: BENC, BEXP, ENRG, TC, US STEEL
To: STATE
Type: TE
vdkgvwkey: odbs://SAS/SAS.dbo.SAS_Docs/0136d18a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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